

# Occupational Styles

Rank your preference for working with **Things**, **Idea**, **People**, or **Data**. Scale 1 – 4 (1 being the most preferred to 4 being the least preferred). Next highlight 3 or 4 of the most appealing occupations you may want to explore.

## THINGS OCCUPATIONS

Rank # \_\_\_\_\_

Occupations that are primarily oriented to **THINGS** - equipment, materials.

Aerospace engineer  
 Assembler  
 Audio & video repairperson  
 Carpenter  
 Communications equipment operator  
 Computer technician  
 Electrician  
 Groundskeeper  
 Industrial engineer  
 Installer  
 Laboratory technician  
 Machinist  
 Maintenance engineer  
 Pilot  
 Press operator  
 Printer  
 Production line worker  
 Quality line worker  
 Service technician  
 Shipping clerk  
 Surveyor  
 Systems engineer  
 Telecommunication technician  
 Test engineer  
 Truck driver  
 Typist  
 Welder  
 X-ray technologist



## IDEAS OCCUPATIONS

Rank # \_\_\_\_\_

Occupations that are primarily oriented to **IDEAS** - abstractions, art forms, developing new products, concepts, scientific principles.

Advertising representative  
 Architect  
 Business consultant  
 Cartographer  
 Chemist  
 Composer  
 Computer programmer  
 Creative writer  
 Development representative  
 Draftsperson  
 Economist  
 Forecasting specialist  
 Graphic artist  
 Industrial engineer  
 Interior designer  
 Inventor  
 Market research analyst  
 Philosopher  
 Photographer  
 Policy analyst  
 Political scientist  
 Publicist  
 Research psychologist  
 Social scientist  
 Software developer  
 Statistician  
 Strategic planner  
 Theorist

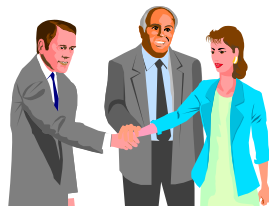


## PEOPLE OCCUPATIONS

Rank # \_\_\_\_\_

Occupations that are primarily oriented to **PEOPLE**- face to face contact in order to sell, lead, manage, help, teach, counsel.

Account executive  
 Activities director  
 Business agent  
 Buyer  
 Career counselor  
 College Instructor  
 Conference planner  
 Contract negotiator  
 Customer service representative  
 Employee assistance specialist  
 Employee relations manager  
 Interviewer  
 Legislative liaison  
 Management development trainer  
 Massage therapist  
 Personnel director  
 Procurement specialist  
 Product demonstrator  
 Psychiatrist  
 Public affairs specialist  
 Public health education  
 Purchasing agent  
 Receptionist  
 Recruiter  
 Sales representative  
 Social worker  
 Speech Pathologist  
 Systems training specialist



## DATA OCCUPATIONS

Rank # \_\_\_\_\_

Occupations that are primarily oriented to **DATA** – numbers, files, records, printouts.

Accountants  
 Archivist  
 Auditor  
 Bookkeeper  
 Building inspector  
 Claims clerk  
 Coding clerk  
 Controller  
 Credit manager  
 Data entry operator  
 Editor  
 Information services specialist  
 Investment portfolio assistant  
 Librarian  
 Loan officer  
 Mail clerk  
 Micrographics filing technician  
 Office clerk  
 Payroll supervisor  
 Proofreader  
 Records librarian  
 Research agent  
 Research retrieval specialist  
 Reservations agent  
 Teller  
 Transcriber  
 Treasurer  
 Voucher examiner

