**Occupational Styles**

Rank your preference for working with **Things**, **Idea**, **People**, or **Data**. Scale 1 – 4 (1 being the most preferred to 4 being the least preferred). Next highlight 3 or 4 of the most appealing occupations you may want to explore.

### Things Occupations

**Rank # _____**

Occupations that are primarily oriented to **Things** - equipment, materials.

- Aerospace engineer
- Assembler
- Audio & video repairperson
- Carpenter
- Communications equipment operator
- Computer technician
- Electrician
- Groundskeeper
- Industrial engineer
- Installer
- Laboratory technician
- Machinist
- Maintenance engineer
- Pilot
- Press operator
- Printer
- Production line worker
- Quality line worker
- Service technician
- Shipping clerk
- Surveyor
- Systems engineer
- Telecommunication technician
- Test engineer
- Truck driver
- Typist
- Welder
- X-ray technologist

### Ideas Occupations

**Rank # _____**

Occupations that are primarily oriented to **Ideas** - abstractions, art forms, developing new products, concepts, scientific principles.

- Advertising representative
- Architect
- Business consultant
- Cartographer
- Chemist
- Composer
- Computer programmer
- Creative writer
- Development representative
- Draftsperson
- Economist
- Forecasting specialist
- Graphic artist
- Industrial engineer
- Interior designer
- Inventor
- Market research analyst
- Philosopher
- Photographer
- Policy analyst
- Political scientist
- Publicist
- Research psychologist
- Social scientist
- Software developer
- Statistician
- Strategic planner
- Theorist

### People Occupations

**Rank # _____**

Occupations that are primarily oriented to **People** - face to face contact in order to sell, lead, manage, help, teach, counsel.

- Account executive
- Activities director
- Business agent
- Buyer
- Career counselor
- College Instructor
- Conference planner
- Contract negotiator
- Customer service representative
- Employee assistance specialist
- Employee relations manager
- Interviewer
- Legislative liaison
- Management development trainer
- Massage therapist
- Personnel director
- Procurement specialist
- Product demonstrator
- Psychiatrist
- Public affairs specialist
- Public health education
- Purchasing agent
- Receptionist
- Recruiter
- Sales representative
- Social worker
- Speech Pathologist
- Systems training specialist

### Data Occupations

**Rank # _____**

Occupations that are primarily oriented to **Data** – numbers, files, records, printouts.

- Accountants
- Archivist
- Auditor
- Bookkeeper
- Building inspector
- Claims clerk
- Coding clerk
- Controller
- Credit manager
- Data entry operator
- Editor
- Information services specialist
- Investment portfolio assistant
- Librarian
- Loan officer
- Mail clerk
- Micrographics filing technician
- Office clerk
- Payroll supervisor
- Proofreader
- Records librarian
- Research agent
- Research retrieval specialist
- Reservations agent
- Teller
- Transcriber
- Treasurer
- Voucher examiner

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